

HOW MEEDERBY STREAMLINED PAYROLL & BACK-OFFICE OPERATIONS WITH **TECHSERVE 360**

COMPANY OVERVIEW

MeeDerby, a leading executive search firm in staffing, faced increasing complexities in managing payroll, business insurance, healthcare benefits, and other back-office operations. After working with the same payroll provider for over a decade, the company recognized the need for a more comprehensive, integrated solution that could better support its evolving needs.

CHALLENGE

MeeDerby needed a full-service partner who could support both their payroll and back-office functions—someone who:

- Understood the nuances of their business
- Had the agility to pivot as their needs evolved
- Could help them identify operational changes required for growth
- Was responsive and easy to work with

Despite knowing it was time for a change, the team was understandably cautious. Switching such a critical business function after more than ten years posed significant risks.

SOLUTION

After careful evaluation, MeeDerby selected TechServe360, a payroll, HR, and benefits management platform specifically designed for IT & Engineering Staffing, Recruiting, and Solutions firms. The decision was reinforced after MeeDerby's leadership attended the TechServe Alliance annual conference, where they gained deeper insights into TechServe 360's offering and value proposition.

“Transitioning our payroll to TechServe 360 was the highlight of my 2024 in terms of administrative work,

Despite initial concerns about leaving a longtime provider, MeeDerby made the leap confidently, thanks to TechServe 360's clear communication, industry expertise, and hands-on support.”

~Eliza Deang, Operations Manager, MeeDerby



RESULT

TechServe 360 delivered on key priorities essential to MeeDerby's operational transformation:

- **Seamless Payroll Integration**

MeeDerby experienced a smooth and efficient payroll transition, backed by a team that demonstrated deep industry knowledge and delivered high-touch service throughout the process.

- **A Comprehensive Back-Office Solution**

By consolidating payroll, business insurance, healthcare benefits, and HR services under one provider, MeeDerby was able to simplify operations, reduce administrative burden, and improve oversight. The all-in-one model proved both efficient and cost-effective.

- **Personalized Support & Ease of Use**

The onboarding experience was led by a responsive and knowledgeable team, and the TechServe360 platform was intuitive and easy for the MeeDerby team to adopt.

- **A Smooth, Risk-Free Transition**

“We are in our fourth month with the company and have found exactly what we were looking for—personalized service, a professional and reliable support team, user-friendly reporting and portal, and a smooth implementation,

One of the most important things for us is that TechServe360 is not just payroll,” she added. “We also transitioned our business insurances, healthcare benefits, and HR services to them. They’ve helped us streamline operations and truly become our one-stop shop. As they continue to expand their service offerings, we look forward to being part of their digital evolution for our back-end needs. ”

~Eliza Deang, Operations Manager, MeeDerby

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