



IT & Engineering Staffing Dashboard

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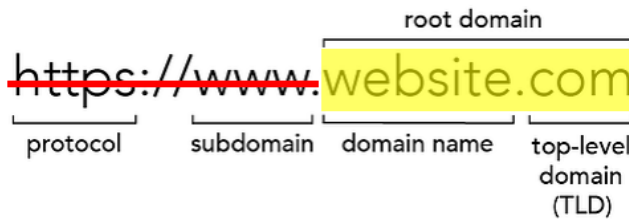
IMPORTANT: If you select Returning Participant but have NOT participated before your dashboard cannot be created and your data will not be recorded. New participants MUST provide company demographic information and six months of historical data.

*New or Returning Dashboard Survey Participant? New Returning

*Company Name: _____

*Company ROOT DOMAIN (i.e., xyzstaffing.com): _____

NOTE: Do NOT provide your website URL, just enter the root domain. Examples of a properly a formatted root domain are xyzcompany.com or techservealliance.org.



*Over the last 12 months, did your company average at least three (3) direct hire placements a month?

Yes No

Submitter's Information

The person submitting this form will be sent the link to your dashboard and invitations to submit data in future months.

*First Name: _____

*Last Name: _____

*Job Title: _____

*Email: _____

Additional Staff Members to Receive Dashboard (Optional)

In addition to the Submitter, you can add up to 5 additional contacts to receive the dashboard URL and password.

Demographic Information

***Percentage of Gross Revenue by Source**

_____ IT Staffing _____ Engineering Staffing (Non IT) _____ IT Solutions _____ Other

***Sources of Gross Revenue by Client Industry (Percentage %)**

_____ IT/Telecommunications	_____ Energy/Utilities
_____ Fin Svcs/Banking/Insurance	_____ Transportation
_____ Healthcare	_____ Retail
_____ Manufacturing	_____ Restaurants/Hospitality
_____ Biotech/Pharma/Med Device	_____ Other
_____ Government	

Contract Staffing

***Provide the total number of consultants on billing as of the end of the months below:**

	1/31/21	2/28/21	3/31/21	4/30/21	5/31/21	6/30/21	7/31/21
Consultants on Billing							

***Provide totals for each metric for the months listed below:**

	1/31/21	2/28/21	3/31/21	4/30/21	5/31/21	6/30/21	7/31/21
New Job Orders							
Candidate Submissions to Client							
Client Interviews							
Placements							
Starts							
Stops							

Direct Hire

***Provide the total number of individuals placed on a direct-hire basis for the following months:**

	1/31/21	2/28/21	3/31/21	4/30/21	5/31/21	6/30/21	7/31/21
Direct Hire Placements							

Contract Staffing Future Outlook

Based on your current outlook, do you anticipate your total consultants on billing will be up, down (and by what %) or the same for the future periods below?

- ***Outlook Next Month:** Up Down Same (as end of last month) Up/Down by what %: _____
- ***Outlook 3 Months from Now:** Up Down Same (as end of last month) Up/Down by what %: _____
- ***Outlook 6 Months from Now:** Up Down Same (as end of last month) Up/Down by what %: _____

Internal Employees

***Total # of Internal Employees (w-2):** _____ Non-Billable _____ Bench IT Consultants

Emerging Technologies

Please rate the extent to which your firm uses the following emerging technologies:

	Not Using at All										Using Extensively
	0	1	2	3	4	5	6	7	8	9	10
Mobile Staffing App	0	1	2	3	4	5	6	7	8	9	10
Engagement Automation Tools (automation for text, email, social media, surveys, etc. to engage candidates, clients and employees before, during and after job orders or placements)	0	1	2	3	4	5	6	7	8	9	10
Chatbots	0	1	2	3	4	5	6	7	8	9	10
Recruiting Automation (artificial intelligence, machine learning and automation tools that source candidates, parse resumes, match and rank candidates to job requirements, schedule interviews, etc.)	0	1	2	3	4	5	6	7	8	9	10
Autonomous Staffing (filling positions with minimal human involvement)	0	1	2	3	4	5	6	7	8	9	10
Business Process/Intelligent Automation (robotic process automation, machine learning/AI process automation, etc.)	0	1	2	3	4	5	6	7	8	9	10

Digital Marketing Automation

(automated social media and drip email, dynamic content, etc.)

0 1 2 3 4 5 6 7 8 9 10

Sales Automation

(automated appointment scheduling, lead scoring, lead qualification, contact tracking, etc.)

0 1 2 3 4 5 6 7 8 9 10

Please list any other emerging technologies your firm is using that are not listed above: _____

In the next 12 months, how important will these emerging technologies be to your firm?

Not Important at All

0 1 2 3 4 5 6 7 8 9 10

Extremely Important