

Staffing Insurance Solutions Backed by Industry Expertise

CASE STUDY

HOW AEGISTECH STREAMLINED COVERAGE AND SAVED 25% WITH TECHSERVE'S TAILORED INSURANCE SOLUTIONS FOR TECH STAFFING



OVERVIEW

When Aegistech—a national IT, engineering, and construction staffing firm—faced rising insurance costs and a frustrating renewal process, they turned to TechServe Alliance for a better solution. Through TechServe's industry-specific business insurance program, Aegistech not only reduced their premiums by 25% but also gained a trusted partner with deep staffing expertise, responsive service, and tailored coverage designed specifically for firms like theirs.

CHALLENGE

Each year, Aegistech encountered higher premiums and a renewal process that lacked transparency and efficiency. The leadership team knew they needed better value and responsiveness—without sacrificing quality coverage.

SOLUTION

As a TechServe member since 1996, Aegistech was familiar with the organization's specialized programs. Intrigued by the industry-specific insurance offering, they reached out to the TechServe Business Insurance team to explore their options.

From the outset, the intake process was seamless. The TechServe team demonstrated deep knowledge of the staffing industry's risks and insurance needs. They recommended reputable carriers and tailored coverage—all while reducing costs significantly.

What stood out most to Aegistech was the exceptional level of service. The team responded quickly to urgent requests, especially during contract negotiations or client bids, helping Aegistech move forward without delay.

RESULT

- **Savings:** Nearly **25% reduction in insurance premiums** in the first year—without compromising coverage
- **Service:** Responsive, knowledgeable support during key business moments.
- **Simplicity:** A faster, more efficient renewal process year after year.
- **Trust:** Over a decade later, Aegistech continues to rely on the program for its insurance needs.

“When we partnered with TechServe Alliance Business Insurance, the savings were significant—and the customer service is even better. Whether I need clarification on coverage or help responding to a client request, Don and his team are right there. Their responsiveness and expertise allow us to act quickly and confidently. I trust anything involved with TechServe. The relationship is truly valuable.”

~Sam Tomarchio, President, Aegistech

Want to learn more about the TechServe Alliance Business Insurance Program?

Contact Insurance Advisor

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INSURANCE
PROGRAM**

Exclusive Offerings • Lower Costs • Extraordinary Service